

## Julius Berger Nigeria FY 2023 2 February 2024

## % Julius Berger Nigeria Plc FY 2023 FY 2022 Change (N'Mn) **Statement of Profit or Loss** (N'Mn) Revenue 446,138 440,431 1.30% Cost of Sales (373,469) (371, 840)0.44% **Gross Profit** 72,669 68,591 5.95% Selling and distribution costs (1,038) (176) 489.77% General and administrative expenses (56, 306)(43, 288)30.07% Profit from operating activities 15,325 25,127 39.01% Investment income 7,209 1,072 572.48% Other gains/(losses) 15,740 2,305 582.86% Foreign exchange acquisition (6,171) (4,626) 33.40% **Finance costs** 14.75% (4,495) (3,832) **Net Finance Costs** 12,946 (5,744)325.38% Impairment on trade and tax receivables (5,986) (3,887) 54.00% Loss/Profit before tax 22,286 15,496 43.82% Income tax (9,548) (6,041)58.05% Loss/Profit after tax 12,738 9,455 34.72% Basic Earnings per Share (in naira) 7.96 5.47 45.52% Balance Sheet as at December 31, 2023 31-Dec-2023 31-Dec-2022 Cash and bank balances 199.46% 160,009 53,432 Trade and other receivables 14.23% 176,277 154,324 Inventories 61,347 43,298 41.69% Contract assets 19.75% 48,353 60,251 **Right of Use assets** 12,937 64.47% 21,277 **Property Plant and Equipment** 4.99% 84,537 80,321 Tax receivables 73.93% 71,335 18,597 Other Assets 328.31% 112,033 26,157 **Total Assets** 678,214 506,271 33.96% Trade and other payables 59,111 18.77% 70,206 Deferred tax liabilities 22,391 15,429 45.12% Lease liabilities 15,004 59.70% 23,962 Loans and borrowings 22,531 3,443 554.40% **Contract liabilities** 29.26% 426,070 329,619 **Other Liabilities** 6,950 26,604 73.88% **Total Liabilities** 572,110 449,210 27.36% Total shareholders' equity 106,104 57,061 85.95%

MPR: 18.75% Dec'23 Inflation Rate: 28.92% Q3 2023 Real GDP: 2.54%

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6	Key Ratio	FY 23	FY 22
, 5	COGS Margin	83.7%	84.4%
, 5	Gross Margin	16.3%	15.6%
%	Operating Margin	3.4%	5.7%
6	Net Profit Margin	2.9%	2.1%
6	Debt/Equity Ratio	21.2%	6.0%
%	Asset Turnover	0.66x	0.87x
%			
6			
6			
%	Financial Statistics		
6	Share price	₩58.0	
6	52 Week High/Low	59.85/26.7	
6	Shares Outstanding (Mn)	1,600.0	
6	Market Cap (Bn)	92.7	
6	Price-to-Earnings Ratio	7.28x	
	Earnings Yield	13.74%	
	Price-to-Book Ratio	0.87x	
	Return on Assets	7.5%	
%	Return on Equity	35.6%	
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, 	Corporate Actions		
%	Interim Dividend	N/A	
%	Bonus	N/A	
%	Qualification Date	N/A	
	Closure Date	N/A	
%	Payment Date	N/A	
% 	AGM Date	N/A	
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